

Local Government Council

Region 2000 Partnership 828 Main Street, 12th Floor Lynchburg, VA

> Conference Room September 17, 2015 5:00 p.m.

Agenda

1.	Welcome Moment of Silence
2.	Approval of Minutes – July 16, 2015Paul Harvey, Chair
3.	Finance Report
4.	CEDS Planning Process Update
5.	Continuation of Discussion on Education and Workforce Development
6.	Resolution of Support for Project Submissions to HB2Gary Christie, Executive Director
7.	Call for 2016 Legislative Agenda Items Gary Christie, Executive Director
8.	Discussion on Update to Regional Strategic Plan: Request from VA Department of Housing and Community Development
9.	Items from Staff
10.	Items from Council
11.	Adjourn
12.	Information Items:

Next Meeting:

Local Government Council Executive Committee Meeting

October 15, 2015, 5 pm LGC Annual Fall Dinner

Keynote: President Phillip Stone, Sweet Briar College

Elston Inn & Conference Center

Virginia's Region 2000 Local Government Council Meeting

September 17, 2015

Executive Summary

1. Welcome | Moment of Silence

2. Approval of Minutes – July 16, 2015

(See Attachment 2)

Recommended Action: Approve minutes as presented subject to revisions noted by members of Council.

3. Finance Report

(See Attachment 3)

Rosalie Majerus, *Dep. Dir. of Finance*, will present the year-to-date financial report through August 31, 2015.

Recommended Action: No formal action requested; for Council's information, review and discussion

4. CEDS Planning Process Update

Summary:

The Federal Economic Development Administration has responded to our request for federal funding for an update to the Comprehensive Economic Development Strategy (CEDS) with an offer of \$100,000 to be matched with \$100,000 in cash and in-kind services.

We would reestablish our CEDS committee of 50+ leading stakeholders and contract a consultant to lead the 18 month process.

Scope of Work:

The CEDS update will result in:

- a) An update to the Region 2000 Local Economy Dashboard with current information that will also link our region's statistical profile to our identified goals and objectives;
- b) A better understanding how our region's economy stands in relation to the evolving innovation economy at the national and state level and its implications for our economy moving forward;
- c) An clear understanding of the strategic directions/actions that our region needs to take to be relevant and competitive over time; and

d) An updated list of the region's identified economic development goals and objectives and directly associating them with our Region 2000 Local Economy Dashboard in order to track progress and change.

Timeframe:

October – November 2015	Secure commitments from Committee participants
February 2016	Initial meeting of the Committee
February 2016 - March 2017	Draft report presented to Committee
July 2017	CEDS presented to Local Government Council and Alliance

Amherst County local plan:

The Federal EDA has asked us to administer a \$50,000 EDA grant to Amherst County which would be matched by \$50,000 in County and State funds. We would have a separate procurement process, but both programs would run through our financial accounts.

CEDS Committee:

The Federal EDA now only requires that a majority of the CEDS committee be from the private sector. Staff recommends that the LGC give staff the flexibility to work with the Alliance and invite stakeholders and community leaders to serve on the committee.

Budget:

Our regional CEDS would be led by a consultant who has experience helping regions to vision and develop their economic development long range plans. It's likely that the consultant services will run \$115,000 - \$135,000. Below are budget changes which reflect both the Region's CEDS and the Amherst County plan. The budget would include a \$50,000 staff component, of which \$25,000 would be in-kind services.

Revenue EDA/CEDS - Amherst	Current	Proposed 50,000	Total 50,000
EDA/CEDS - LGC	25,000	25,000	50,000
Expenditures	Current	Proposed	Total
EDA CEDS -Amherst		50,000	50,000
EDA CEDS	10,000	65,027	75,207

Most Important Considerations:

With the merger of the Region 2000 Business & Economic Development Alliance and the Lynchburg Chamber of Commerce, taking stock of our region's economic development goals and objectives could be the most important thing that the Local Government Council does this year. This grant gives us the opportunity to have a strong

process leading to results that we can implement to improve our economic competitiveness.

In addition, the CEDS update supports the direction to enhance our efforts supporting economic development which was identified in our August 2014 retreat.

Recommended Action: Staff recommends the Council to: 1) adopt the LGC budget amendment 2) accept the EDA grant, and 3)instruct staff to work with the Region 2000 Business & Economic Development Alliance and invite community leaders to serve on the CEDS Committee.

5. Continuation of Discussion on Education and Workforce Development

What is the purpose of the Beacon of Hope?

To instill in ALL Lynchburg City Public School students the aspiration to pursue, AND to provide them with the tools and resources to attain, a post-secondary education.

- To provide college opportunities for those would not be able to attend college otherwise
- To change the culture in the Lynchburg community to a PreK-16 division
- To create a stream of qualified/educationally prepared talent for the greater Lynchburg workforce
- To ensure that all children who graduate from Lynchburg City Schools are prepared for the next step in life: 4 year college, 2 year college, technical/community/trade school, industry certification
- To improve the quality of life in our community by investing in our most precious resource—our children—who are our future
- To compile and disseminate data on current and continuing post-secondary education of Lynchburg's student

6. Resolution of Support for Project Submissions to HB2

(Attachment 6 will be distributed at the meeting for your review)

House Bill 2 (HB2) was signed into law in 2014 as an attempt to better balance the transportation needs and prioritize investments for both urban and rural communities throughout the Commonwealth with the ultimate goal of ensuring the best use of limited transportation funds by the Commonwealth Transportation Board (CTB).

Once a project has been determined to meet a need identified of VTrans 2040, prospective projects submitted to the HB2 process for consideration will be evaluated by the CTB using a scoring process to determine project prioritization and selection for inclusion into the draft Six-Year Improvement Plan (SYIP).

Non-profit public transit agencies, MPO's, PDC's, along with counties, cities, and those towns that maintain their own infrastructure are eligible to submit prospective projects.

Prospective projects being submitted by localities whose projects fall within in the non-urbanized portions of the region must submit with their project application a resolution of support from the Planning District Commission, in our case, the Region 2000 Local Government Council.

The Resolution references the following projects:

- Appomattox County turn lanes (safety improvements) at US 460/ SR 609 in Concord
- Appoint County turn lanes at US 460/ SR 630 at Evergreen
- Appomattox Town improvements along VA 131 (Old Courthouse Rd)
- Bedford County Safety improvements(alignment) of "S" Curve in US 460 at Montvale

Recommended Action: To consider and adopt the Resolution of Support for Project Applications Submitted to HB2 by Localities for Projects Within the Non-urbanized Portions of Planning District 11.

7. Call for 2016 Legislative Agenda Items

Each year the LGC submits to the General Assembly a Legislative Agenda that identifies regional priorities that may relate to programs, projects or activities specifically relevant or important to Region 2000.

Staff presents the following issue to begin conversation on legislative priorities:

1. Encourage the General Assembly to financially incentivize multi-jurisdictional infrastructure projects (concept similar to GO Virginia, *See Attachment 7*, www.govorginia.org) that encourages cities, counties and towns to work together to promote economic development.

We would want to finalize the list at the November meeting of the Council.

Recommended Action: Be prepared to discuss and submit items for the LGC's 2016 Legislative Agenda.

8. <u>Discussion on Update to Regional Strategic Plan: Request from VA Department</u> of Housing and Community Development

Planning District Commissions, such as ours, are obligated under Sec. 15.2-4209 (see below) to prepare and maintain a regional strategic plan. For the past several years we have used the Region 2000 Partnership's Strategic Plan to meet this state mandate. That Plan brought together strategic goals and objectives from all of the Partner organizations (Economic Development, PDC, Technology, Workforce, CAER).

§ 15.2-4209. Preparation and adoption of regional strategic plan.

A. Except in planning districts in which regional planning also is conducted by multistate councils of government, each planning district commission shall prepare a regional strategic plan for the guidance of the district. The plan shall concern those elements which are of importance in more than one of the localities within the district, as distinguished from matters of only local importance. The plan shall include regional goals and objectives, strategies to meet those goals and objectives and mechanisms for measuring progress toward the goals and objectives. The strategic plan shall include those subjects necessary to promote the orderly and efficient development of the physical, social and economic elements of the district such as transportation, housing, economic development and environmental management. The plan may be divided into parts or sections as the planning district commission deems desirable. In developing the regional strategic plan, the planning district commission shall seek input from a wide range of organizations in the region, including local governing bodies, the business community and citizen organizations.

With the Region 2000 Business & Economic Development Alliance transitioning to a merger with the Lynchburg Chamber of Commerce in January 2016, the former Partnership Strategic Plan no longer meets the criteria for a Plan required in Code 15.2-4209 for the PDC.

Last year we completed a regional agriculture promotion strategic plan. This year, we're finishing up a major urban transportation plan for the region. Additionally, in FY 16 we'll be initiating our region's economic development (CEDS) and workforce development strategic plans.

In order to meet our State Code mandate, staff suggests that we to pull together the various strategic plans that already exist, from both government and non-profits, and create a virtual document that is accessible, current, and realistic.

The New Strategic Plan could include the following:

- 1. Overview of the intention, vision and direction of the region;
- 2. Summary document to introduce the changes in the community's environment;
- 3. Demographics provided by the Region 2000 Local Economy Dashboard www.region2000dashboard.org (Includes data on regional economic performance in six key areas);
- 4. Comprehensive Economic Development Plan (CEDS) (Scheduled to be updated in 2016-17);

- 5. Central Virginia Long Range Transportation Plan (Guiding document outlining our region's long range transportation vision and listing of future projects important to our region that are all within MPO boundary);
- 6. Rural Transportation Plan (Adopted August 2011; Document providing an evaluation of the non-urbanized transportation network in the region with recommendations for satisfying future needs);
- 7. Workforce Development Plan (Scheduled to be updated in 2016);
- 8. A paper on how the Region 2000 Business & Economic Development Alliance and the Local Government Council will coordinate efforts;
- 9. Housing, Health and Community (The idea would be to work with Centra Health, Central Virginia Health Department, and the Continuum of Care Committee to incorporate their strategic plans);
- 10. Agriculture, Outdoor Recreation and Tourism (Incorporate Regional Agriculture Strategic Plan, Adopted July 2014);
- 11. Environmental management (not yet under development); and,
- 12. Local Government Council Annual Work Plan (Approved May 2015)

There would be at least one meeting annually with interested stakeholders to review and accept comments on the plan before going to the Local Government Council for annual approval.

Recommended Action: Provide any comments or advice to staff about moving forward with this approach to meet our mandated requirement to have a regional strategic plan in place.

9. Items from Staff

10. Items from Council

11. Adjourn

12. <u>Informational Item</u>

Next Meeting:

Local Government Council Executive Committee Meeting

October 15, 2015, 5 pm

LGC Annual Fall Dinner

Keynote: President Phillip Stone, Sweet Briar College

Elston Inn & Conference Center



Virginia's Region 2000 Local Government Council Meeting

Partnership Conference Room 828 Main Street, 12th Floor, Lynchburg, Virginia July 16, 2015 - 5:00 pm

Members Present:

Carl Boggess, Interim Bedford County Administrator
Waverly Coggsdale, Altavista Town Manager
Charles Kolakowski, Bedford Town Manager
Mayor Paul Harvey, Town of Appomattox
L. Kimball Payne, Lynchburg City Manager
David Proffitt for Dean Rodgers, Amherst County Administrator
Frank Rogers, Campbell County Administrator
Gary Tanner, Appomattox County Board of Supervisors
Kenneth Bumgarner, Amherst Town Council
Joan Foster, Lynchburg City Council
Delegate Scott Garrett, Virginia House of Delegates
Stanley Goldsmith, Campbell County Board of Supervisors
Jack Hobbs, Amherst Town Manager
Mayor Mike Mattox, Town of Altavista, Chair

Absent:

Susan Adams, Appomattox County Administrator
Mayor Phyllis Campbell, Town of Brookneal
Bill Gillespie, Appomattox Town Manager
Stacey Hailey, Bedford Town Council
Don Kidd, Amherst County Board of Supervisors
Megan Lucas, Region 2000 Business & Economic Development Alliance
John Sharp, Bedford County Board of Supervisors
Russell Thurston, Brookneal Town Manager

Others Present:

Ben Bowman, Region 2000 Workforce Development Director Gary Christie, Local Government Council, Executive Director

Katie Epley, The Healing Place

Philipp Gabathuler, Local Government Council, Senior Planner

Larry Jackson, Region 2000 Business & Economic Development Alliance, Board Chair

James Kitchen, The Healing Place

Rosalie Majerus, Local Government Council, Deputy Finance Director

Elizabeth Narehood, Region 2000 Business & Economic Development Alliance, Vice President

Matt Perkins, Local Government Council, Admin. Program Coordinator

Tammy Stephenson, Virginia Department of Environmental Quality – Office of Water Supply

Edie Swann, Lynchburg Region Transportation Advocacy Group (LRTAG)

Jeff Taylor, Director of Economic Development, Appomattox County

Rick Youngblood, District Transportation Planning Manager, VDOT – Lynchburg District

Minutes

1. Welcome; Moment of Silence; Recognition of Outgoing Chair & Vice Chair

Mayor Paul Harvey, *Chair*, called to order this meeting of the Council at 4:12 p.m.

Harvey opened the meeting with a moment of silence. Additionally Harvey, on behalf of the Council, recognized outgoing Chair Mayor Mike Mattox and Vice Chair Gary Tanner for their contributions to a successful FY15 of the Local Government Council.

2. Minutes of May 21, 2015 Meeting

Upon a motion by Kim Payne to approve the minutes of May 21, 2015 as presented/Garrett - unanimously

3. Finance Report

Majerus provided review of financials to date.

4. State Water Resources Plan Briefing

Tammy D. Stephenson, Program Coordinator, Office of Water Supply, Virginia Department of Environmental Quality, provided a briefing on the status of the State Water Resources Plan.

Stephenson detailed challenges, such as deficiencies of data for certain water resources and their usage, and also highlighted recommendations to meet predicted demand regarding the SWRP.

Stephenson previewed next steps including meetings with localities and collaboration with planning regions and addressed questions and comments from the Council.

5. HB2 Statewide Transportation Project Priorities Initiative

Rick Youngblood, District Planner, VDOT, provided a broad update to the HB2 transportation project priorities initiative, specifically addressing rural transportation projects.

Youngblood also noted the process and qualifications for project submission and the role of the Local Government Council throughout the process.

Youngblood addressed comments and questions from Council members and others present.

6. Update from The Healing Place

Jim Kitchen and Katie Epley, representing The Healing Place, presented an update to the project and informed the Council that they will be requesting time on each of their localities agenda to present The Healing Place model and to ask for funding to establish this facility in Region 2000.

Paul Harvey and Del. Scott Garrett offered comments pertaining to and encouraging the pursuit of this type of program.

7. Region 2000 Comprehensive Economic Development Strategy Update

Gary Christie presented information on the pending planning grant award for the Region 2000 Comprehensive Economic Development Strategy. Christie noted that the Council will receive \$100,000 in federal funds.

Christie presented the proposed budget changes that the Council will be asked to approve at the next meeting of the Local Government Council.

Del. Scott Garrett questioned why the updated needed to take place and what has been accomplished from the initial formation of the CEDS document. Christie noted that CEDS updates are on a five year cycle and 2016 marked the end of five years. He further noted the value of the update with the transition of the Alliance to the Lynchburg Chamber and especially with the changes in the region's economy. Christie observed that the CEDS process itself would be valuable to re-establish our goals and objectives of the economic development program so that all of the stakeholders are working toward common objectives.

Hobbs requested, and the Council concurred, that a scope of work be presented at the time when Council is asked to take further action. Additionally, Stan Goldsmith requested that a timeline also be presented.

8. Workforce Agreement Revisions

Gary Christie provided information regarding the new requirements of the WIOA which will result in changes being made to the Council Agreement. Christie noted that the new Agreement will be sent to the City and County Managers and Administrators for presentation to their respective Boards for approval.

9. Follow-up Discussion on Education from March Meeting

Upon a motion by Gary Tanner to table the follow-up discussion on education to the next meeting of the Local Government Council, seconded by Del. Scott Garrett, this motion was approved unanimously.

10. Items from Staff

Gary reviewed a request to the Council for a letter of support to establish an AMTRAK stop in Bedford. Charles Kolakowski spoke to the issue.

Upon a Motion by Joan Foster in send a letter in support of the establishment of an AMTRAK stop in Bedford, second by Frank Rogers, this motion passed unanimously.

11. Items from Council

None received.

12. Adjourn

Upon a motion by Joan Foster to adjourn, seconded by Del. Scott Garrett, Mayor Paul Harvey, Chair, adjourned this meeting of the Council at 6:45 p.m.

Signed:	DRAFT	
By:	,	(title)

	as of A	lugust 31, 2015				I
	FY16 Budget	Budget Adjustment	FY16 Adjusted Budget	Actual Through 8/31/15	Diff Between Budget & Actual	% of Budget
OPERATIONS FUND (EXPENDITURES)						
SALARY						
ADMINISTRATION	190,711		190,711	31,381	159,330	16.45%
FINANCE	130,862		130,862	21,810	109,052	16.67%
OPERATIONS	231,607		231,607	38,601	193,006	16.67%
WIA	130,651		130,651	21,945	108,706	16.80%
Wage Consideration	8,000		8,000	21,040	8,000	0.00%
wage Consideration	691,831	0	691,831	113,737	578,094	16.44%
PART TIME HELP	10,000	U U	10,000	110,707	10,000	0.00%
Total Salaries & Wages	701,831	0	701,831	113,737	588,094	16.21%
	701,031		701,031	113,737	300,034	
EMPLOYER COST FICA	51,190		51,190	8,344	42,846	16.30%
EMPLOYER COST V R S	52,026		52,026	8,553	43,473	16.44%
EMPLOYER COST HEALTH INS	91,444		91,444	14,310	77,134	15.65%
EMPLOYER COST LIFE INS	8,233		8,233	1,353	6,880	16.43%
WORKERS COMP	777		777	604	173	77.73%
Total Fringe Benefits	203,670	0	203,670	33,164	170,506	16.28%
OFFICE EXPENSES						
AUDITING SERVICES	5,100		5,100	0	5,100	0.00%
PAYROLL ACCOUNTING SERVICES	8,400		8,400	1,414	6,986	16.83%
LEGAL SERVICES	3,000		3,000	0	3,000	0.00%
LIABILITY INSURANCE	1,200		1,200	1,360	(160)	113.33%
CONTRACTUAL SERVICES	17,000		17,000	1,165	15,835	6.85%
ADVERTISING	1,000		1,000	0	1,000	0.00%
POSTAGE	1,500		1,500	(368)		-24.53%
TELEPHONE	5,000		5,000	187	4,813	3.74%
INTERNET SERVICES	360		360	48	312	13.33%
OFFICE SUPPLIES	6,000		6,000	103	5,897 6,000	1.72%
PRINTING & BINDING TRAVEL	6,000 7,500		6,000 7,500	0 863	6,637	0.00% 11.51%
SPECIAL MEETINGS	9,500		9,500	003	9,500	0.00%
EDUCATION & TRAINING	6,000		6,000	1,587	4,413	26.45%
DUES, SUBSCRIPTIONS	10,800		10,800	5,675	5,125	52.55%
PUBLICATIONS	700		700	125	575	17.86%
MISCELLANEOUS EXPENSES	1,000		1,000	103	897	10.30%
FURNITURE & FIXTURES	1,000		1,000	0	1,000	0.00%
RENTAL OFFICE EQUIPMENT	4,800		4,800	486	4,314	10.13%
OFFICE RENT	51,000		51,000	8,395	42,605	16.46%
PARKING	4,500		4,500	530	3,970	11.78%
COMPUTER EQUIP/SOFTWARE	10,000		10,000	456	9,544	4.56%
Total Office Expenses	161,360	0	161,360	22,129	139,231	13.71%
Total Operations Expenses	1,066,861	0	1,066,861	169,030	897,831	15.84%
Total Operations Expenses	1,066,861	0	1,066,861	169,030	897,831	

VIRGINIA'S REGION 2000 LOCAL GOVERNMENT COUNCIL										
	Budget to	o Actual for FY	16							
as of August 31, 2015										
	FY16 Budget	Budget Adjustment	FY16_ Adjusted Budget	Actual Through 8/31/15	Diff Between Budget & Actual	% of Budget Used				
Total Operations Expenses (from Page 1)	1,066,861	0	1,066,861	169,030	897,831	15.84%				
Direct Project Expenses			0							
			0							
Agriculture Project	29,075		29,075	2,683	26,392	9.23%				
Appomattox County Comp Plan	750		750	1	749	0.13%				
DHCD	2,500		2,500	845	1,655	33.80%				
DRPT / FTA	2,500	= 0.000	2,500		2,500	0.00%				
EDA CEDS -Amherst	10.000	50,000	50,000		50,000	0.00%				
EDA CEDS	10,000	65,027	75,027	2	75,025	0.00%				
Regional Radio Board	2,500		2,500	59	2,441	2.36%				
Regional Tourism	50,000		50,000		50,000	0.00%				
RideSolutions	22,414		22,414	47	22,367	0.21%				
TMDL Redevelopment	100		100		100	0.00%				
Town of Amherst Main Street Waterline	500		500	30	470	6.00%				
Town of Amherst Comp Plan	100		100	1	99	1.00%				
VDOT - PL	16,500		16,500	1,889	14,611	11.45%				
VDOT - Rural	2,500		2,500	31	2,469	1.24%				
WIA	198,000		198,000	(8,106)	206,106	-4.09%				
Total Direct Project Expenses	337,439	115,027	4 52,466	(2,518)	454,984	-0.56%				
TOTAL OPERATING & DIRECT PROJECT										
EXPENSES	\$1,404,300	\$115,027	\$1,519,327	\$166,512	\$1,352,815	10.96%				
Pass Thru Expenses										
Regional Radio Board	1,199,988		1,199,988	178,046	1,021,942	14.84%				
VDOT - PL	81,000		81,000	170,010	81,000	0.00%				
14/14	01,000		01,000		01,000	0.0070				

850,000

\$2,130,988

\$3,535,288

Total Pass Thru Expenses

WIA

Total Expenses

\$178,046

\$344,558

850,000

\$2,130,988

\$3,650,315

\$0

\$115,027

0.00%

8.36%

9.44%

850,000

\$1,952,942

\$3,305,757

VIRGINIA'S RE	GIO	N 2	000	LO	CA	L G	OVERNMENT COUNCIL

Budget to Actual for FY16 as of August 31, 2015

	as of A	ugust 31, 2015				
	<u>FY16</u> <u>Budget</u>	Budget Adjustment	FY16 Adjusted Budget	Actual Through 8/31/15	Diff Between Budget & Actual	% of Budget Received
Revenues						
OPERATIONS FUND (REVENUE)						
Dues Town of Appomattox	1,045		1,045	1,045	0	100.00%
Dues Town of Appointation Dues Town of Brookneal	1,045		1,045	1,045	0	100.00%
Dues Town of Amherst	1,045		1,045	1,045	0	100.00%
Dues Town of Altavista	1,045		1,045	1,045	0	100.00%
Dues Town of Redford	1,045		1,045	1,045	0	100.00%
Dues Lynchburg	44,491		44,491	44,491	0	100.00%
Dues Bedford County	43,878		43,878	43,878	0	100.00%
Dues Campbell County	32,278		32,278	32,278	0	100.00%
Dues Amherst County	18,674		18,674	18,674	0	100.00%
Dues Appomattox County	8,780		8,780	8,780	0	100.00%
Miscellaneous Revenue	16,000		16,000	0	16,000	0.00%
Total Operations Revenue	169,326	0	169,326	153,326	16,000	90.55%
Direct Project Revenues						
Agriculture Grant	19,275		19,275		19,275	0.00%
Appomattox County Comp Plan	15,000					0.00%
DHCD	72,471		15,000 72,471		15,000 72,471	0.00%
DRPT / FTA	103,426		103,426		103,426	0.00%
EDA/CEDS - Amherst	103,426	50,000	50,000		50,000	0.00%
EDA/CEDS - Affilierst EDA/CEDS - LGC	25,000	25,000	50,000		50,000	0.00%
Regional Radio Board	40,000	25,000	40,000		40,000	0.00%
Region 2000 Services Authority	157,829		157,829		157,829	0.00%
RideSolutions	44,214		44,214		44,214	0.00%
TMDL Redevelopment	3,000		3,000		3,000	0.00%
Town of Amherst Main Street Waterline	10,000		10,000		10,000	0.00%
Town of Appomattox Comp Plan	3,000		3,000		3,000	0.00%
VDOT-PL	133,200		133,200		133,200	0.00%
VDOT-Rural	58,000		58,000		58,000	0.00%
Virginia's Region 2000	6,000		6,000	1,000	5,000	16.67%
WIA	431,897		431,897	25,828	406,069	5.98%
	431,097		431,097	25,020	400,009	3.90 /6
Total Direct Project Revenues	1,122,312	75,000	1,197,312	26,828	1,170,484	2.24%
Interest	600		600	73	527	12.17%
TOTAL OPERATIONS & DIRECT PROJECT REVENUES	1,292,238	75,000	1,367,238	180,227	1,187,011	13.18%
Surplus/(Use of Fund) Balance	(112,062)	(40,027)	(152,089)	13,715	(165,804)	
Funding from Fund Balance for EDA CEDS	25,000	40,027	65,027		65,027	0.00%
Funding from Fund Balance for Tourism	50,000	10,021	50,000		50,000	0.00%
Funding from Fund Balance for Agriculture Grant	19,275		19,275		19,275	0.00%
	(\$17,787)	\$0	(\$17,787)	\$13,715	(\$31,502)	
Dana There Danas						
Pass Thru Revenue						
Regional Radio Board	1,199,988		1,199,988	800,933	399,055	66.75%
VDOT - PL	81,000		81,000		81,000	0.00%
WIA	850,000		850,000	**************************************	850,000	0.00%
Total Pass Thru Revenues	\$2,130,988	\$0	\$2,130,988	\$800,933	\$1,330,055	37.59%
Total Revenue	3,517,501	115,027	3,632,528	981,160	2,651,368	
Net Surplus/(Use of Fund) Balance	(17,787)	0	(17,787)	636,602	(654,389)	

		LOCA	AL GOVE	RNMEN	T COUN	CIL					
		В	udget to	Actual f	or FY16						-
			As of Au	igust 31	, 2015						
			CASE	H ON HA	ND						
Sun Trust C	hecking										
LGC Fu						487	7,609				
	ainit Fund	ds					4,502				
Local Govt I	nvest Poo	ol					1,453				
Petty Cash							108				
Cash on Ha	nd					\$ 963	3,672				
0410::: 1=						4116-					
CALCULAT	ION OF E	STIMATI	ED YEAR	R-END FU	JND BAL	LANCE					
Estimated Y	ear-end	Fund Ba	lance			\$ 844	4,691				
			Y	ear-en	d Fund	d Balan	ce				
1,200,000	٦								996,780		
1,000,000	849,667	805,675	797,166	775,534	810,675	865,736	902,952	933,423	330,700	844,691	
800,000		,	,=33	773,334							
600,000	-										
400,000	-										
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AT A GLANCE ...

Our Goals

To raise awareness of Virginia's significant new economic challenges and opportunities;

To mobilize business, education, and community leaders in each part of Virginia to work collaboratively for economic development, job creation, and career readiness; and

To make Virginia's state government a strong and effective catalyst for this strategic, job-focused regional collaboration through financial incentives, technical support, and other assistance.

Why This, Why Now?

AN URGENT NEED FOR PRIVATE-SECTOR GROWTH. For the first time in a half-century, Virginia is trailing the Nation in economic recovery and job creation. Steep cutbacks in defense and other federal programs have exposed our over-dependence on public-sector and government-contractor jobs. For current and future generations to enjoy the kind of opportunity we have experienced, Virginia urgently needs strong private-sector growth and a more diversified economy.

COLLABORATION IN VIRGINIA'S DIVERSE REGIONS. Virginia does not have a single economy; our state's economy is the aggregate of our regions. Businesses typically provide jobs to qualified workers from throughout a region, serve customers across the region, use regional suppliers and vendors, and rely on regional transportation networks and other infrastructure. Because Virginia is a large and diverse state, the opportunities for private-sector growth vary significantly from one part of our state to another, requiring collaborative innovation among employers, entrepreneurs, investors, researchers, educators, governments, and other leaders in each region. Too often this cooperation has been lacking, causing Virginia to lag behind other states.

STATE GOVERNMENT AS A CATALYST AND PARTNER. While the innovation to spur private-sector growth must come from within each region, the Commonwealth has a vital role to play. State government aids business growth by keeping taxes and regulatory burdens low, supporting education and training, and addressing critical infrastructure needs, among other functions. But the State can and must do more to encourage strategic, job-focused collaboration in each region. Significant state funds currently flow to localities, schools, and higher education institutions; the Commonwealth should use such resources to promote joint efforts on economic and workforce development and to encourage collaboration that can improve performance and reduce costs. The State must be a reliable partner in these regional efforts, and state-funded initiatives should result in greater economic output and job creation in each region rather than reallocating market share or picking winners and losers.

5 Policy Priorities

Robust and diverse private-sector growth here in Virginia is the surest path to greater opportunity for our citizens. To achieve sustained success, initiatives to promote growth and job creation must meet the demanding test of the private marketplace. We thus seek to encourage voluntary, business-led collaboration on economic and workforce development in each region, with educational institutions and local governments engaging effectively as full partners. While not an exclusive list, we have identified five ways that state-funded incentives could have a significant positive impact on private-sector growth:

INNOVATION

The State can promote innovation and growth in each region through start-up grant support for projects that promise substantial economic impact, leverage significant local, private, and other investment, and reflect regional cooperation on industry sector growth, alignment of education and training programs with employer demand, entrepreneurship, and other private sector-focused growth strategies.

INVESTMENT

The State can encourage cooperation rather than competition among localities in the recruitment of new business investment and jobs to each region by returning a portion of the state tax revenues generated by projects to regions where localities share economic development-related costs and revenues.

IMPROVEMENT

The State can provide financial incentives for efficiency-enhancing and cost-saving collaboration between and among local governments, school divisions, and higher education institutions, thereby improving performance, reducing pressures to increase the size and cost of government, and freeing up tax dollars for opportunity-focused initiatives in education, job training, and economic development.

INVENTION

The State can encourage inventions and discoveries that lead to commercially viable products and services by providing matching-fund support for labs, equipment, and other research-related needs, thereby leveraging private and other R&D investments and generating economic benefits for the region.

INFRASTRUCTURE

The State can invest in capital projects of regional or broader significance that will produce strong returns in private-sector growth, diversification, and job creation through improved education and job-skills training, research, business site development, communications, and other vital infrastructure.

GO Virginia, an initiative launched by the Virginia Business Higher Education Council and the Council on Virginia's Future, will help generate private-sector growth and job opportunities in every part of our Commonwealth. Bipartisan and business-led, it provides a regional framework for implementing other private sector-focused economic strategies, including Governor McAuliffe's "New Virginia Economy" plan, the General Assembly's "Top Jobs" legislation, "Blueprint Virginia" (Virginia Chamber), and "Grow by Degrees" (VBHEC). Incentive-based and voluntary, it calls for NO new taxes, layers of government, local mandates, or changes in local authority.

Our focus is expanding job opportunities for all Virginians.

To join the coalition or learn more, visit <u>www.GOVirginia.org</u> today!