



Local Government Council

Local Government Executive Committee Meeting

*** NOTE CHANGE IN MEETING LOCATION ***

Kirkley Hotel and Conference Center
2900 Candler's Mountain Rd
Lynchburg, VA 24502
Randolph Banquet Room

November 21, 2013 ~ 5:00 p.m.

Agenda

1. Welcome and moment of silence.....Joan Foster, *Chair*
2. Minutes of October 17, 2013 LGC meeting.....Joan Foster, *Chair*
3. Finance report.....Rosalie Majerus
4. Small Business Development Center Update.....
.....Bart Smith, *Coordinator*, Region 2000 Small Business Development Center and Dr.
Ruth Hendricks, *Vice-President*, Workforce Solutions and Community Education
5. Central Virginia Training Center Update.....
.....Clarence Monday, *Administrator*, Amherst County
6. Local Government Council 2014 Meeting Schedule.....Gary Christie
7. Items from Staff.....Gary Christie
8. Items from Council.....All
9. Adjourn

VDOT Six-Year Improvement Program (hosted by the Commonwealth
Transportation Board to discuss projects and programs)

Where: Kirkley Hotel, Nov. 21, 2013

6 -7 pm – Open House displays and general discussion

7 pm - Moderated public meeting

Next LGC meeting: January 16th, 2014, 5:00 pm

Virginia's Region 2000 Local Government Council
Executive Committee Meeting

November 21, 2013

Agenda Summary

1. **Welcome and moment of silence**
2. **Minutes of October 17, 2013 LGC meeting**

(See Attachment 2)

Recommended Action: Approve the minutes as presented subject to any agreed upon revisions as noted by members of the Council

3. **Finance report:**

(See Attachment 3)

Deputy Director of Finance, Rosalie Majerus, will present the year-to-date financial report through October 31, 2013.

Recommended Action: For Council's information and open for discussion. No formal action required.

4. **Small Business Development Center:**

The Small Business Development Center has transitioned to the Central Virginia Community College and is in operation.

For FY 14, the local match has come from:

Local Government Council	- \$30,000
Economic Development Council	- \$15,000
Counties, City of Lynchburg and Town of Altavista	- \$24,841

5. **Central Virginia Training Center Report**

(See Attachment 5)

6. LGC 2014 Meeting Schedule:

January 16th:	MPO & LGC
February	No meeting
March 20th:	Executive Committee, as needed
April 17th:	MPO & LGC Dinner Meeting at the Craddock Terry Hotel
May 15th:	Executive Committee, as needed
June 19th:	Executive Committee, as needed
July 17th:	MPO & LGC & Workforce Council
August:	No meeting
September 18th:	Executive Committee, as needed
October 16th:	Fall Dinner Meeting in Altavista
November 20th:	MPO Meeting, Executive Committee Meeting, as needed
December:	No meeting

Recommended Action: Approve the schedule as presented or as the Council has revised.

7. Items from Staff:

- a. On-call Associate positions
- b. Governor's Transportation Conference

8. Items from Council:

9. Adjourn:

Next Meeting: January 16th, 2014, 5:00 p.m.



Virginia's Region 2000 Local Government Council Meeting

Partnership Conference Room
Lynchburg, Virginia
October 17, 2013, 5:00 pm

DRAFT

Members Present:

Joan Foster, City of Lynchburg, *Chair*
Stacey Hailey, Bedford Town Council
Jack Hobbs, Amherst Town Manager
Charles Kolakowski, Bedford Town Manager
Mayor Mike Mattox, Town of Altavista, *Vice-Chair*
L. Kimball Payne, Lynchburg City Manager
Hugh Pendleton, Campbell County Board of Supervisors
Mark Reeter, Bedford County Administrator
John Sharp, Bedford County Board of Supervisors
John Spencer, Assistant Appomattox County Administrator for Aileen Ferguson
Gary Tanner, Appomattox County Board of Supervisors
Clifton Tweedy, Assistant Campbell County Administrator for R. David Laurrell

Absent:

Kenneth Bumgarner, Town of Amherst Council
Delegate Scott Garrett, Virginia House of Delegates
Mayor Phyllis Campbell, Town of Brookneal
Waverly Coggsdale, Altavista Town Manager
Bryan David, Region 2000 Economic Development Council
Sen. Tom Garrett, Senate of Virginia
Bill Gillespie, Appomattox Town Manager
Mayor Paul Harvey, Town of Appomattox
Clarence Monday, Amherst County
Russell Thurston, Brookneal Town Manager
Claudia Tucker, Amherst County Board of Supervisors

Others Present:

Gary Christie, Local Government Council, Executive Director
Philipp Gabathuler, Local Government Council, Senior Planner
Rosalie Majerus, Local Government Council, Deputy Director of Finance
Matt McLearen, Robinson, Farmer, Cox & Associates, Auditor
Matt Perkins, Local Government Council, Administrative Program Coordinator
Bob White, Local Government Council, Deputy Director of Core Services

Meeting Minutes - *DRAFT*

1. **Welcome and moment of silence:** Chair Joan Foster called the meeting to order at 5:00 p.m., welcomed the members of the Local Government Council, and opened with a moment of silence.
2. **Approval of Minutes of July 18, 2013:** Upon a motion by Gary Tanner, seconded by Hobbs, the meeting minutes from the September 19, 2013 Local Government Council meeting were unanimously approved as presented.
3. **Report from Auditor:** Matt McLearen, CPA, and representative from Robinson, Farmer, Cox Associates, presented the Council the Auditors Report for the audit review of the year ending June 30, 2013. There were no auditors' findings in the 2013 audit.
4. **Finance report:** Deputy Director of Finance, Rosalie Majerus, presented the year-to-date financial report through September 30, 2013. Majerus noted that expenditures and revenues are tracking to plan.

ADDITION TO AGENDA

Update to Region 2000 Partner Organizations and restructuring process: Gary Christie updated the Council on the reorganization process of the non-profit partners. Christie summarized the history of the reorganization efforts and noted that recently an *ad hoc* committee of the Partnership Coordinating Council worked through the financial and organizational structure. That committee's recommendation was to expand the Board of the Economic Development Council to include more technology oriented members. Also, the committee recommended that the CAER remain separate but to eventually "spin off" as its own entity. Additionally, the committee recommended personnel changes including abolishing one position and to open the new executive director to market competition. Christie noted that the LGC would continue to provide human resource and financial services to the Alliance.

Kim Payne added comments regarding the actions taken by the *ad hoc* committee and further elaborated on the reasoning behind the decisions made and how the process will move forward. Payne also noted that it is envisioned that a stronger leadership role, fund raising strategy and economic development marketing effort will come from this reorganization process.

Hugh Pendleton made a motion that the Council endorses the recommendation of the *ad hoc* committee, seconded by Mayor Mike Mattox, and was passed unanimously with an abstention from Kim Payne.

5. **Legislative Agenda Items:**
 - a. **Resolution to Support increased state incentive for regional cooperation**

Gary presented to the Council a resolution and gave some background on a recent JLARC report to the State encouraging regional cooperation.

b. Consideration of changes to training and certification requirements now required for volunteer Fire and EMS personnel

Gary Christie noted the challenges facing localities in attracting and maintaining volunteers for Fire and EMS due to the increased training and certification requirements imposed by policy makers and seeks to support any legislation that would reduce the number of hours required for EMS certification to the traditional 80 hours.

c. Local Taxing Authority

Gary noted that several localities are supporting agenda items that will support legislation that maintains local taxing authority over local revenue streams and opposes any legislation that would reduce or eliminate such control over the same.

Kim Payne asked that the Council consider one additional item to the legislative agenda discussion. Payne noted that the local government mandates task force, a task force on which he serves, charter expires June 30, 2014. He asked the Council if they would consider supporting the continuation of the work of this group even past the charter expiration which would continue to foster the communication between the state and local levels of government.

Upon a motion by Gary Tanner to support the Resolution as presented in addition to the two agenda items presented to the Council for consideration, and upon Gary Tanner's amendment to his motion to support the extension of the work of the mandates task force and any bill that imposes a new mandate on localities have first-day session introduction, seconded by Mayor Mike Mattox, the motion was unanimously approved with an abstention from Kim Payne.

6. Items from Staff:

- a. Small Business Development Center Preparations:** Gary Christie asked of the Council to move this discussion to the November 21, 2013 meeting. Agreed by consensus.

Kim Payne suggested that included in the discussion of the SBDC there be an expectation that the metrics be provided along with the discussion of the funding.

- 7. Items from Council:** There were no items from Council presented.

- 8. Next Meeting:** By consensus the Council agreed to hold the November 21st meeting at the Kirkley Hotel and Conference Center beginning at 5:00 p.m.

- 9. Adjourn:** Upon a motion by Mark Reeter to adjourn, seconded by Gary Tanner, Chair Joan Foster adjourned the Council at 5:45 p.m.

Signed: _____ **DRAFT** _____

By: _____, _____ (title)

VIRGINIA'S REGION 2000 LOCAL GOVERNMENT COUNCIL

Budget to Actual for FY14

As of October 31, 2013

Attachment 3

pp 7 - 10

	<u>FY14 Budget</u>	<u>Actual Through 10/31/13</u>	<u>Diff Between Budget & Actual</u>	<u>% of Budget Used</u>
<u>OPERATIONS FUND (EXPENDITURES)</u>				
<u>SALARY</u>				
ADMINISTRATION	159,842	53,281	106,561	33.33%
FINANCE	125,780	41,927	83,853	33.33%
OPERATIONS	218,966	72,989	145,977	33.33%
WIA	110,001	36,349	73,652	33.04%
	614,589	204,546	410,043	33.28%
PART TIME HELP	10,000		10,000	0.00%
Total Salaries & Wages	624,589	204,546	420,043	32.75%
EMPLOYER COST FICA	47,781	15,134	32,647	31.67%
EMPLOYER COST V R S	67,113	22,336	44,777	33.28%
EMPLOYER COST HEALTH INS	64,821	19,171	45,650	29.58%
EMPLOYER COST LIFE INS	7,314	2,431	4,883	33.24%
UNEMPLOYMENT COMPENSATION		54		
WORKERS COMP	1,000	472	528	47.20%
Total Fringe Benefits	188,029	59,598	128,485	31.70%
<u>OFFICE EXPENSES</u>				
AUDITING SERVICES	4,750		4,750	0.00%
PAYROLL ACCOUNTING SERVICES	8,100	2,619	5,481	32.33%
LEGAL SERVICES	3,000		3,000	0.00%
LIABILITY INSURANCE	1,700	1,036	664	60.94%
CONTRACTUAL SERVICES	24,000	1,004	22,996	4.18%
ADVERTISING	1,000	421	579	42.10%
POSTAGE	1,500	215	1,285	14.33%
TELEPHONE	4,200	1,331	2,869	31.69%
INTERNET SERVICES	300	89	211	29.67%
OFFICE SUPPLIES	6,000	981	5,019	16.35%
PRINTING & BINDING	2,000		2,000	0.00%
TRAVEL	7,500	1,462	6,038	19.49%
SPECIAL MEETINGS	9,500	3,165	6,335	33.32%
EDUCATION & TRAINING	6,000	1,478	4,522	24.63%
DUES, SUBSCRIPTIONS	8,800	7,024	1,776	79.82%
PUBLICATIONS	700		700	0.00%
MISCELLANEOUS EXPENSES	1,000	190	810	19.00%
FURNITURE & FIXTURES	1,000		1,000	0.00%
RENTAL OFFICE EQUIPMENT	6,844	1,046	5,798	15.28%
OFFICE RENT	48,976	12,803	36,173	26.14%
PARKING	4,500	980	3,520	21.78%
COMPUTER EQUIP/SOFTWARE	10,000	200	9,800	2.00%
Total Office Expenses	161,370	36,044	125,326	22.34%
Total Operations Expenses	973,988	300,188	673,854	30.82%

VIRGINIA'S REGION 2000 LOCAL GOVERNMENT COUNCIL

Budget to Actual for FY14

As of October 31, 2013

	<u>FY14 Budget</u>	<u>Actual Through 10/31/13</u>	<u>Diff Between Budget & Actual</u>	<u>% of Budget Used</u>
Total Operations Expenses (from Page 1)	973,988	300,188	673,854	30.82%
Grant Expenses				
Agriculture Strategic Planning Grant	70,000	194	69,806	0.28%
Appomattox Enhancement Grant	150	153	(3)	102.00%
Brookneal Enhancement	2,000	247	1,753	12.35%
CDBG-Appomattox Town	750	111	639	14.80%
CDBG - Madison Heights	1,000	393	607	39.30%
CDBG - Pamplin	750	374	376	49.87%
DHCD	2,500	149	2,351	5.96%
DRPT / FTA	2,500	74	2,426	2.96%
EDA - CEDS	9,000	5	8,995	0.06%
Regional Radio Board	912,267	291,522	620,745	31.96%
Ride Share	29,000	4,102	24,898	14.14%
Small Business Development Center	30,000	30,000	0	100.00%
Storm water	39,500	16,369	23,131	41.44%
Town of Amherst Waterline	50		50	0.00%
VDOT - PL	97,500	1,362	96,138	1.40%
VDOT - Rural	2,500	399	2,101	15.96%
WIA	897,035	243,847	653,188	27.18%
Total Direct Project Expenses	2,096,502	589,301	1,507,201	28.11%
Contingency	0	0	0	0.00%
TOTAL EXPENDITURES	\$3,070,490	\$889,489	\$2,181,055	28.97%

VIRGINIA'S REGION 2000 LOCAL GOVERNMENT COUNCIL

Budget to Actual for FY14

As of October 31, 2013

	<u>FY14 Budget</u>	<u>Actual Through 10/31/13</u>	<u>Diff Between Budget & Actual</u>	<u>% of Budget Received</u>
Revenues				
<u>OPERATIONS FUND (REVENUE)</u>				
Dues Town of Appomattox	1,045	1,045	0	100.00%
Dues Town of Brookneal	1,045	1,045	0	100.00%
Dues Town of Amherst	1,045	1,045	0	100.00%
Dues Town of Altavista	1,045	1,045	0	100.00%
Dues Town of Bedford	1,045	1,045	0	100.00%
Dues Lynchburg	43,958	43,958	0	100.00%
Dues Bedford County	43,422	43,422	0	100.00%
Dues Campbell County	31,486	31,487	(1)	100.00%
Dues Amherst County	18,685	18,685	0	100.00%
Dues Appomattox County	8,637	8,637	0	100.00%
Miscellaneous Revenue	18,500	1,349	17,151	7.29%
Total Operations Revenue	169,913	152,763	17,150	89.91%
Grant Revenues				
Appomattox Enhancement Grant	1,500		1,500	0.00%
Agriculture Strategic Planning Grant	35,000		35,000	0.00%
Funding from Fund Balance for Agriculture Grant	35,000		35,000	0.00%
Brookneal Enhancement	15,000		15,000	0.00%
CDBG- Appomattox Town	3,000		3,000	0.00%
CDBG-Madison Heights	27,200	12,740	14,460	46.84%
DHCD	75,971	37,985	37,986	50.00%
DRPT / FTA	98,819	22,621	76,198	22.89%
EDA - CEDS	25,000	4,609	20,391	18.44%
Regional Radio Board	959,267	748,639	210,628	78.04%
Regional Library		63,990	(63,990)	#DIV/0!
Region 2000 Services Authority	154,796	48,000	106,796	31.01%
Ride Share	52,800	9,816	42,984	18.59%
Funding from Fund Balance for Ride Share	10,000		10,000	0.00%
Funding from Fund Balance for SBDC	30,000		30,000	0.00%
Storm water	42,000	5,368	36,632	12.78%
Town of Amherst Waterline	700		700	0.00%
VDOT-PL	197,064	27,764	169,300	14.09%
VDOT-Rural	58,000	9,357	48,643	16.13%
Virginia's Region 2000	6,000	2,000	4,000	33.33%
WIA	1,100,000	307,958	792,042	28.00%
Total Grant Revenue	2,927,117	1,300,847	1,626,270	44.44%
TOTAL REVENUE - OPERATIONS & GRANT	3,097,030	1,453,610	1,643,420	46.94%
Interest	900	247	653	27.44%
Total Revenue	3,097,930	1,453,857	1,644,073	46.93%
Surplus/(Use of Fund) Balance	\$27,440	\$564,368		

LOCAL GOVERNMENT COUNCIL

Budget to Actual for FY14

As of October 31, 2013

CASH ON HAND

Sun Trust Checking

LGC Funds

368,130

WIA Trainit Funds

4,990

Local Govt Invest Pool

470,558

Petty Cash

180

Cash on Hand

\$ 843,858

CALCULATION OF ESTIMATED YEAR-END FUND BALANCE

Cash on Hand

\$ 843,858

Less Expenditures Remaining (and Current Liabilities)

\$ (1,547,212)

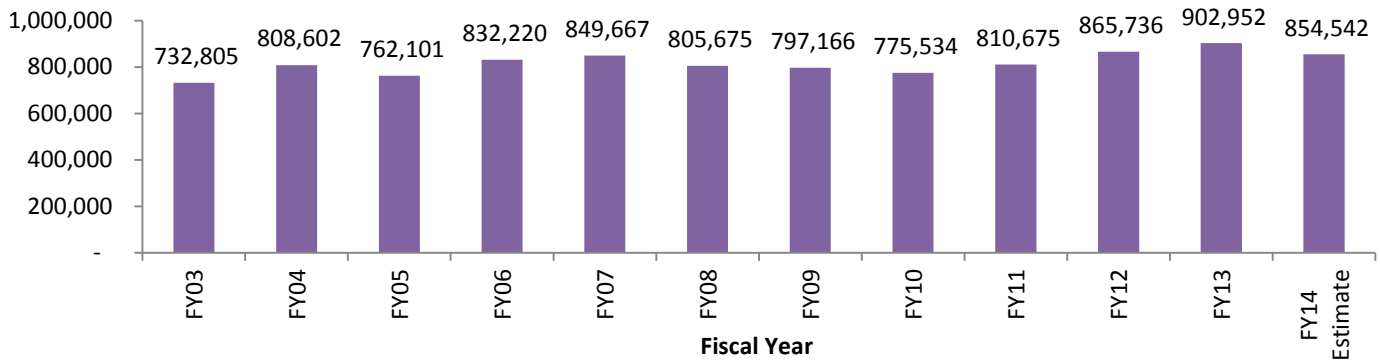
Plus Revenues Remaining (and Current Assets)

\$ 1,557,896

Estimated Year-end Fund Balance

\$ 854,542

Year-end Fund Balance



Estimated Economic and Fiscal Impact of the Central Virginia Training Center

October 2013



Mangum Economic Consulting, LLC is a Richmond, Virginia based firm that specializes in producing objective economic, quantitative, and qualitative analysis in support of strategic decision making. Examples of typical studies include:

Policy Analysis – Identify the intended and, more importantly, unintended consequences of proposed legislation and other policy initiatives.

Economic Impact Assessments and Return on Investment Analyses – Measure the economic contribution that business, education, government, or other enterprises make to their localities.

Workforce Information – Project the demand for, and supply of, qualified workers.

Cluster Analysis – Use occupation and industry clusters to illuminate regional workforce and industry strengths and identify connections between the two.

Environmental Scanning – Assess the economic, demographic, and other factors likely to affect your enterprise in the future.

Forecasting – Identify future trends likely to affect your business.

Dr. Mangum earned his Ph.D. in economics from George Mason University in 1995, where he received his training under Nobel Laureate James Buchanan and the team of esteemed colleagues, such as Dr. Mark Crain and Dr. Robert Tollison, that Dr. Buchanan had recruited to the Center for Study of Public Choice. He has nearly two decades of experience in quantitative analysis and policy development at both the federal and state level.



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Central Virginia Training Center (CVTC)

Background:

Central Virginia Training Center (CVTC) is the largest of the five Commonwealth facilities serving the needs of individuals with mental retardation. It is located in Amherst County on a 350 acre tract of land overlooking the James River. Pursuant to a settlement agreement between the Commonwealth of Virginia and the U.S. Department of Justice, CVTC has been targeted for closure by 2020. This analysis assesses the current economic contribution that CVTC makes to Amherst County and to the Lynchburg MSA.

This analysis was conducted by Mangum Economic Consulting, LLC at the request of Amherst County and the Region 2000 Economic Development Partnership.

Potential Economic and Fiscal Impact of CVTC on the County of Amherst and the Lynchburg MSA:

Method

To empirically evaluate the likely county and regional economic impact associated with CVTC, we employ a commonly used regional economic impact model called IMPLAN.¹ The IMPLAN model uses regional and national data on production and trade flows to construct region-specific economic multipliers and uses these multipliers to quantify economic impact.

Economic multipliers measure the ripple effects that an expenditure has as it makes its way through the economy. For example, as when the local vendors that sell goods and services to CVTC purchase goods and services themselves, thereby generating income for someone else, which is in turn spent, thereby becoming income for yet someone else, and so on, and so on. Through this process, one dollar in expenditures generates multiple dollars of income. The mathematical relationship between the initial expenditure and the total income generated is the economic multiplier.

¹ IMPLAN v.3 is produced by Minnesota IMPLAN Group, Inc. The datasets used in the analysis presented in this report are for 2010, the most recent year for which data were available at the time this report was published.

In the results that follow, we employ the following terms:

- *First Round Direct Economic Activity* refers to the direct economic impact attributable to CVTC in terms of the wages and salaries it pays its employees and the money it spends on purchases of goods and services.
- *Second Round Indirect and Induced Economic Activity* refers to the cumulative ripple effects that the first round direct economic activity has as those expenditures make their way through the local economy. More specifically, “indirect” activity pertains to the ripple effects created through second round business-to-business expenditures (e.g., when local vendors providing goods and services to CVTC purchase goods and services themselves, thereby generating a second round of economic activity and income), whereas “induced” activity pertains to the ripple effects created through second round household-to-business expenditures (e.g., when CVTC employees spend a portion of their salaries on rent, groceries, and other necessities, thereby also generating a second round of economic activity and income).
- *Economic Impact* refers to the full time equivalent employment (i.e., annualized number of jobs), labor income (i.e., associated wages and salaries), and output (i.e., total economic activity or Gross State Product) attributable to CVTC.
- *Fiscal Impact* refers to the state and local tax revenue generated as a result of second round economic activity attributable CVTC.

Assumptions

In conducting our analysis, we employ the following assumptions:

- CVTC employs 1,196 individuals who are paid \$35,247,583 annually in total salaries and wages.² Of those totals, 364 CVTC employees reside in Amherst County and those individuals are paid \$10,588,709 annually in total salaries and wages.³ The remainder of CVTC employees generally live within the Lynchburg MSA.
- CVTC employees receive \$13,222,776 in healthcare insurance benefits annually, with approximately \$4,110,769 of that total going to Amherst County residents.⁴

² Data Source: Central Virginia Training Center.

³ Data Source: Central Virginia Training Center.

⁴ Data Source: Central Virginia Training Center.

- CVTC spends approximately \$2,412,463 annually on purchases of goods and services from local vendors.⁵ CVTC staff estimate that approximately half of that total is spent in Amherst County, and half is spent in the broader Lynchburg MSA.⁶

Results

Amherst County:

- As shown in Table 1A, running the above assumptions through the IMPLAN model indicates that the total economic impact of CVTC on the County of Amherst is 487 additional full-time-equivalent jobs; \$14.5 million in additional labor income; and \$25.1 million in additional overall economic activity.
- As shown in Table 1B, running the above assumptions through the IMPLAN model indicates that the total fiscal impact of CVTC's economic activity in Amherst County is \$1.0 million in additional state and local tax revenue.

Lynchburg MSA:

- As shown in Table 2A, running the above assumptions through the IMPLAN model indicates that the total economic impact of CVTC on the Lynchburg MSA is 1,639 additional full-time-equivalent jobs; \$53.6 million in additional labor income; and \$87.1 million in additional overall economic activity.
- As shown in Table 2B, running the above assumptions through the IMPLAN model indicates that the total fiscal impact of CVTC's economic activity in the Lynchburg MSA is \$3.0 million in additional state and local tax revenue.

⁵ Data Source: Central Virginia Training Center. Approximately \$492,878 of that total is spent on medical services, \$1,007,967 on other support services, \$597,618 on materials and supplies required for facility upkeep, and \$314,000 on personal expenditures by facility residents

⁶ Data Source: Central Virginia Training Center.

Table 1A: Estimated Economic Impact of the Central Virginia Training Center on the County of Amherst (in 2013 dollars)

<i>First Round Direct Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
	364	\$10,588,709	\$13,001,172
<i>Second Round Indirect and Induced Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
Wages and Salaries	50	\$1,267,311	\$5,200,382
Health Services	58	\$2,326,254	\$5,746,222
Expenditures for Goods and Services	15	\$348,939	\$1,200,159
Total Second Round Activity	123	\$3,942,504	\$12,146,763
<i>Total, Direct, Indirect, and Induced Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
	487	\$14,531,213	\$25,147,935

Table 1B: Estimated Fiscal Impact of the Central Virginia Training Center on the County of Amherst (in 2013 dollars)

	State and Local
Total Fiscal Impact	\$981,492⁷

⁷ Includes: \$648,592 in state and local tax revenue generated through second round economic activity, 2) \$158,900 in fees paid to Amherst County for water, and 3) \$174,100 in fees paid to Amherst County for wastewater treatment.

Table 2A: Estimated Economic Impact of the Central Virginia Training Center on the Lynchburg MSA (in 2013 dollars)

<i>First Round Direct Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
	1,196	\$34,059,842	\$36,472,305
<i>Second Round Indirect and Induced Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
Wages and Salaries	237	\$8,125,628	\$26,391,310
Health Services	175	\$10,489,835	\$21,492,461
Expenditures for Goods and Services	31	\$970,350	\$2,744,180
Total Second Round Activity	443	\$19,585,813	\$50,627,951
<i>Total, Direct, Indirect, and Induced Economic Activity</i>			
	Full Time Equivalent Employment	Labor Income	Output
	1,639	\$53,645,655	\$87,100,256

Table 2B: Estimated Fiscal Impact of the Central Virginia Training Center on the Lynchburg MSA (in 2013 dollars)

	State and Local
Total Fiscal Impact	\$3,002,623⁸

⁸ Includes: \$2,669,723 in state and local tax revenue generated through second round economic activity, 2) \$158,900 in fees paid to Amherst County for water, and 3) \$174,100 in fees paid to Amherst County for wastewater treatment.